## CONNECTS

Connecting like-minded people

CHANGING THE WAY GOVERNMENT AND INDUSTRY WORK TOGETHER THROUGH OUTCOMES-BASED SOLUTIONS





## Outcome based services

Connect3i offer government and industry with direct expertise and support to transform the way government procures and uses an external workforce to deliver on key capability at the right time, driving improved value for money.

A key element of our service involves designing and managing the transition from traditional time and materials-based engagements to outcomes-based contracts. In achieving this we offer:

- > Advisory and training in outcomes-based contracting.
- Change management: Both cultural and process change to move away from engagement of contractors through simple day rates to fixed price deliverables and service that achieve outcomes.
- Workforce design: Helping to design the work that government must do as core business and what is best outsourced to industry through integrated workforce planning
- Commercial model design: Driving better value for money for both government and industry through collaborative partnerships and shared risk
- Contractor optimisation: Developing a contractor engagement strategy that provides long term capability

