

# Pathways to Outcomes



## Educate

Have you been asked to consider an 'Outcomes Based Contracting' arrangement and don't really understand what the means?

Our team offers a two-hour education session aimed to equip you with the foundational knowledge required to develop, deliver and operate successfully in an outcomes-based environment.

Whether you are transitioning existing contracts or starting from scratch, we can provide you with the knowledge, tools and support to work in an outcomes environment. This is the perfect starting point for your team to understand how to set yourself up for success.

We also offer a customisable education session that can be catered to suit your unique circumstances, including factoring existing contracts or known future requirements.

- **Outcomes Foundations (Generic)**
- **Customised Outcomes Sessions**
- **Ongoing support**

*Pricing provided upon enquiry*

Leading on from our foundational education and awareness sessions, we also provide a specific and focused service to prepare your organisation for the change necessary to work in an outcomes environment including:

- **Current state assessment** based on the level of maturity of your organisation assessed using our Outcomes Based Maturity Model;
  - **Recommendations on what changes are necessary** for you to achieve the required level of maturity as determined by you.
  - **Provide a pathway to change** that you and your clients can adopt to transition to outcomes-based contracting.
  - **Coaching and mentoring** in an operational context.
- **Cost:** *Pricing provided upon enquiry*
  - **Coaching and Mentoring:** *Pricing provided upon enquiry*



## Change